
**CONESTRA IT
CURRICULUM**



Philosophy

"We believe, the success of any project is based on a correct monitoring and implementation of the trilogía of Processes, People and IT Tools."

"And we also believe that the main critical success factor for IT tools, are those based on a Collaboration, Cloud, Social and Analytical BI or Big Data platforms"

Conestra -IT, follows all Processes Aligned to ISO-20000 & ITIL, PMI, ISO-27000, Everything Under a COBIT Government Framework. Which ensures the supply capacity, response, logistics, experience and technical, economic, financial capacity to support your ITC projects

Mission

"To encourage companies to find their sustainable competitive advantage and help them succeed through the most complete range of solutions and strategic consulting in information technologies, networks and telecommunications"

Vision

"To be recognized as the company that knew how to really understand the IT requirements and business needs of clients and with this, to achieve client's goals, thus having the preference of the information technology and telecommunications market"

Values

"Always prefer to do the right thing, about the easy, always based on:

- *Honesty*
- *Responsibility*
- *Commitment*
- *Communication*
- *Quality*
- *Security*
- *Punctuality*
- *And Justice"*

Objective

Increase year by year our skills, capabilities and abilities to meet the proposed goals of our customers and the market of information technologies





VALUE PROPOSITION

In Conestra IT, we really understand the needs of our clients, and we know the needs of their own customers, in terms of business growth, regulatory compliance, and search for a sustainable competitive advantage; due this, we provide the most complete portfolio regarding information technology and telecommunications services, in an economical, flexible, fast and simple way. Thanks to this, we allow them to be more productive without having big budgets and expert engineers, Being truly for our customers, a single face and a single solution.

Competitive Advantage

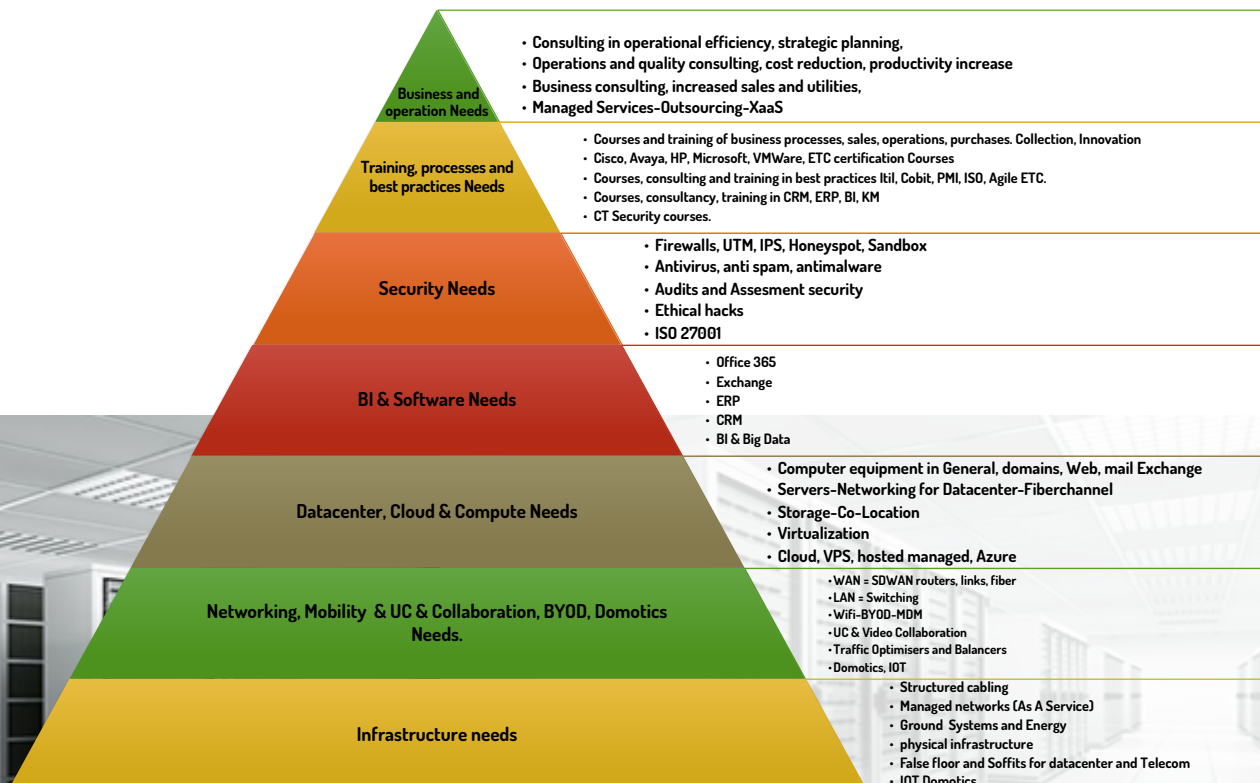
We offer a better value for the best price, we have the best people, with the best skills and experience; Accompanied with the right tools and the right processes to satisfy our customers in a fast and efficient way.

WHY CONESTRA-IT

Our staff has more than 20 years of Information and Communications Technologies experience, about management, Design, Installation, Support and IT Project Management.

We are a company that follows ITIL & ISO 20000 processes to ensure the quality of information and communications technologies services in terms of service strategy, service design, service transition and operation of the ICT service always committed with improvement.

We have the most complete solutions portfolio regarding our customers business needs:





Certifications:

Business Process & Education:



Infrastructure:



Networking:



IT Solutions:





DUNS Number:

For your financial comfort, Conestra IT has the following Duns number:



Number D-U-N-S® 812831155.

Locations (Branch):

We have the following branches in order to offer services to all of northern Mexico And United States:

- Ciudad Juárez Chihuahua
- EL Paso Texas
- Chihuahua, Chih
- Durango & Gómez Palacios & Torreón (DURANGO)
- Saltillo COAHUILA
- Monterrey, NL
- Ciudad Obregón SONORA
- Culiacán SINALOA

References

Main customers & Projects of the last months according to @CRM-ConestraIT:





Projects & Experience:

Customer	Project
	Kufferath Cisco Unified Network, Meraki, LAN Management, Panduit structured Cabling, UPS APC, Lan cisco switches, WIFI, Security, IP Telephony, CCTV, Speakers paging system. Contact: Christian Enríquez Email: ch.enriquez@kufferath-group.com
	Canal 44 Intermedia De Juarez Fortinet Unified Communications, Cisco Unified, LAN & Routing Panduit structured Cabling, UPS APC Contact: Luis Guzmán Email: lguzman@canal44.com
	SOLVAY. Cisco Industrial Unified LAN 2km Fiber Backbone and Cisco Lan Backbone Core Switching
	Seisa. Cisco Meraki MX Security & Wan Migration Contact: Damián Victorio Email: damian.victorio@seisa.com
	Mahle. More than 1000 structured cabling work station areas and 2KM fiber backbone, cisco switches Contact: Ing. Carlos Chávez Email: Carlos.chavez@mx.mahle.com
	ITCJ Cisco Unified Networks Cisco ASA Security Panduit Structured Cabling and fiber backbone 10Gb OM4
	Wistron. Panduit Structured Cabling and fiber backbone CCTV video & Access Control Contact: Ana Velia Orona, Email: Anavelia_Orona@wistron.com
	Hansuh. HPE Lan Networking switches & WIFI, 380 Workstations structured cabling nodes and 10Gb fiber backbone Contact: Christian Enríquez
	Grupo Ruba LAN cisco Switching, APC Hvac precision air cooling system cat 6 structures cabling system Contact: Hernández Urbina Edgar Manuel Email: edgarm.hernandez@ruba.com.mx
	Holiday Inn/ fibra inn Access Control Systems, video CCTV Systems, Structured cabling, RFID system Contacto: Ing. Abraham Lumbraera Email: abraham.lumbreras@fibrainn.mx
	Emerson. IPTV, IP CCTV, Structured cabling, Consumibles & Accessories, Contact: Javier Garcia Email: Javier.F.Garcia@emerson.com





Portfolio:

Technologies for Administrative Management: (ERP & Billing)

- Finance
- Administration
- Accounting
- Billing
- HR Human Resources
- Inventory & Warehouse
- Sales & Marketing CRM
- Administration of the SCM Supply Chain
- Help and Technical Support Tables
- Call Center
- Purchases



Technologies for Sales Force Productivity and Increase Sales (CRM & Digital Marketing), Customer Orientation

- CRM (Customer Relationship Manager)
- Digital marketing
- Help Desk for Customers
- Call Centers



Collaboration Technologies Productivity and Communications

- Switches
- Videoconferences
- Web Collaboration
- Office 365
- BYOD Mobility



Technologies to Increase the Knowledge and Intelligence of the Company.

- Bigdata
- BI Business Intelligence
- Databases and Datawarehouse
- Corporate Dashboards



IT, Cloud, Datacenter & Virtualization Technologies

- Cloud (Virtual Servers, Virtual Desktops, Virtual Storage)
- SaaS, IaaS, PaaS, XaaS
- Applications and Data Bases in the Cloud
- Microsoft Azure
- VMware
- Citrix
- AWS
- Google
- Servers, Storage, Balances and Physical Infrastructure for Data Center



Technologies in Networking Infrastructure

- Links & Internet
- SD-WAN
- Routing & Switching
- WiFi, Mobility, BYOD



Information security & Cybersecurity

- Firewalls NGFW, UTM
- IPS, IDS
- Security Assessments
- Antivirus
- Antispam
- Antimalware



Physical security

- Access controls
- Video Surveillance and Sensors
- Analytical Video
- Fire Suppression systems



Telecommunications Physical Infrastructure

- Structured cabling
- Datacenters
- Computer Rooms
- Computer equipment
- Printers
- Consumables & accessories
- Energy Quality, grounding and Cooling



Professional services: (Outsourcing or As a Services)

- NOC Services
- Help Desks
- Support, Engineering and Configurations
- Software Development, Apps and Mobiles.
- Security Audits
- Outsourcing and Infrastructure as Service.
- Process and Network Audits
- Training and certification courses





CONESTRA IT

Consultoria y Estrategia En TI